

May 2015 GMNC Board Meeting

Attending: Dave, Jodi, Callie, Christina, Kristina, Tom, Greg, Nathan, Susie, Lew, Anita

Motion to approve April minutes, seconded. Passed.

Callie has one correction, will send. Check K/Christina

Christina: Junior programs history sent out.

Anita: Skis For Kids has been separate from GMNC, communications separate, raised its own money. At a growing point – financial piece has to be separate, so many hidden costs.

History of program should be in packet for new board member.

Dave: Joined board in 2007. Gliders was starting then. We need to build future – the kids' programs. Those programs don't need to generate money or pay back. Longterm important, programs need stability and ongoing investment to keep going. Programs shouldn't have to pony up to support other GMNC stuff. Eg SFK needs to have reserve available to spend if need to buy more boots. Need to know that that won't change from year to year (the finances of the junior programs).

Callie: We have lots of restricted money in budget. It's getting really big and kinda out of hand. Instead of being one organization offering programs, we have all these splinters. We have 10 restricted funds. How to handle bookkeeping for everything – it's too much to get someone to volunteer to do bookkeeping for all that. Board should decide every year if we can subsidize junior programs. General fund income doesn't cover general expenses (trail grooming, membership, administration).

Lew: Maybe we should charge parents something (\$100 per year?) for their kids participation in junior programs.

Kristina: does a lot of support activities for SFK, Gliders, Jr. racing program, but those programs don't pay for her time on them. Good to have them all coordinated and done by one person. Other overhead expenses as well – ops and grooming.

Dave: really key decision here, bigger picture, about how to handle budget. Important about direction of programs and board. We can cut expenses and get programs to bring more money in or we can try to get more money. Let's not act on motion til we have our retreat and can really consider it.

Nathan: When you have overhead expenses, contributions from enterprise programs is needed. Good to have these programs headed by one person who's passionate and responsible but maybe an established percentage goes back to general fund to pay for overhead. Then nobody is in position of trying to defend being a free rider. Programs can stand on their own, operate as enterprise, and percentage goes back.

Callie: Year to year this org. has to look at its fiscal health. Decide whether we can give more support to programs each year.

Anita: I work really hard to get money to fund the program. We're creating your base of members and hopefully expanded it. Is it quantifiable? We increase skier contacts with kids who become skiers and then join GMNC. Bigger benefit to the programs. If you tax your own programs you're going to harm them.

Callie: Successful boards – every board member actively engaged in budget process. Fiscal responsibility. As a subcontractor Anita proposed a price to deliver certain services. We assumed you put your expenses in your budget. If net income continues to be negative, we can't keep subsidizing programs. If we take all the restricted stuff out, we don't make enough to cover general operating expenses. Need to look at each year's net income, that should drive budget.

Anita: When somebody else does this program will have to find place for skis, somebody to do it all. I've raised funds to be able to make it work.

Dave: We need a lot more thought about this issue. Not good to make a decision tonight. Need a retreat where we have time to dig into this. Our membership donations are basically flat but our expenses keep going up. Let's just table this for now. Have we tapped out fundraising in the two counties we're involved in? We should keep one year of operating expense in reserve; we're pretty healthy that way. But looming down the road is the need to buy a snowcat. Number of things we need to discuss about whether we are or are not financially healthy.

Kristina: Need to show we're managing board in financially responsible way. We're not doing all that well financially and we need to be having discussions about the restricted funds, the general fund, and how the programs are paid for.

Callie: Need more prominent signs, asking for suggested donations for day pass, unlimited skiing, etc. Should be more proactive about asking people to donate, and suggesting amounts.

Christina: I don't need to know right now, would like to know by next ski season if we're going to have to contribute to overhead.

Anita: Are kids' programs more of an asset or liability to GMNC? We need to know if we're going to stay part of GMNC. OK to wait til fall for decision.

Dave: Summer retreat – amount of time to spend and when? Half day with facilitator, half day that's a fun group activity? Maybe we don't need a facilitator? How about 25<sup>th</sup> of July? That won't work either. First weekend in August? Sunday the 2<sup>nd</sup> from 9 to 2. We'll figure out logistics later. Dave will check on facilitator. Maybe hold in Paonia? Send him agenda items.

Meeting places --- Paonia members do most of the driving. Can we figure out somewhere else to hold meetings to make driving more fair – like Delta? Can we do remote meetings in Feb. and March?

Motion: We start fall meetings in Delta, do 2 meetings in Delta, one in GJ. Seconded. Passed.

Greg: volunteered to join fundraising committee.

Kristina: motion from Greg to update GMNCB email list to be just her and the current board.  
Seconded, passed.

Officers and committee chairs for next year:

Nominate current slate of board members.

Board:

President – Dave

VP – Clint

Treasurer – Vacant

Secretary – Jodi

Committees:

Lew – Biathlon

Dave – Hut

Christina – Jr. Program

Susie – Fundraising

Nathan – Finance

Callie – Adult Programs, member of finance

Tom – Race committee

Winslow – Operations

Committee chairs should bring info about who's on their committees and what they do to retreat.

Motioned, seconded, passed.

Motion to adjourn, seconded, passed.